FINANCIAL STATEMENTS For OTTAWA NETWORK FOR EDUCATION For year ended JUNE 30, 2020



INDEPENDENT AUDITOR'S REPORT

To the members of

OTTAWA NETWORK FOR EDUCATION

Opinion

We have audited the financial statements of Ottawa Network for Education (the Organization), which comprise the statement of financial position as at June 30, 2020, and the statements of operations and changes in fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at June 30, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Matter

The financial statements of the Organization for the year ended June 30, 2019 were audited by another auditor who expressed an unmodified opinion on those financial statements.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants Licensed Public Accountants

Welch LLP

Ottawa, Ontario October 8, 2020.



OTTAWA NETWORK FOR EDUCATION STATEMENT OF FINANCIAL POSITION JUNE 30, 2020

ASSETS	2020	<u>2019</u>
CURRENT ASSETS Cash Investments (note 4) Accounts receivable (note 8) Government remittances recoverable Prepaid expenses	\$ 1,099,645 842,313 186,170 16,375 29,547 2,174,050	\$ 597,902 1,031,125 27,740 16,904 28,750 1,702,421
CAPITAL ASSETS (note 5)	37,460	68,316
	\$ 2,211,510	\$ 1,770,737
LIABILITIES AND FUND BALANCES		
CURRENT LIABILITIES Accounts payable and accrued liabilities Deferred revenue (note 6) FUND BALANCES	\$ 214,058 1,069,775 1,283,833	\$ 185,681 906,474 1,092,155
Operating Fund Program Fund	913,832 13,845 927,677 \$ 2,211,510	664,737 13,845 678,582 \$ 1,770,737

Approved on behalf of the Board:

Director

Director

OTTAWA NETWORK FOR EDUCATION STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES YEAR ENDED JUNE 30, 2020

Revenue	C	perating Fund		Program Fund		<u>2020</u>		<u>2019</u>
Provincial government	\$	_	\$	1,589,731	\$	1,589,731	\$	1,501,544
Educational institutions	Ψ	370,947	Ψ	495,586	Ψ	866,533	Ψ	877,201
Organizations		110,428		123,760		234,188		690,385
Foundations and charities		43,718		634,424		678,142		549,772
Municipal government				326,407		326,407		353,149
Individuals		32,106		129,856		161,962		79,898
Third party events		1,453		41,350		42,803		69,447
Investment income		30,571		-1,000		30,571		24,585
Federal government (note 8)		52,578		112,503		165,081		14,365
Allocation of centralized fundraising		(392,706)		392,706		-		-
7 modulon or continuized randratering		249,095	_	3,846,323	_	4,095,418	_	4,160,346
		210,000	_	0,010,020	_	1,000,110	_	1,100,010
Expenses								
Salaries and benefits		605,208		854,725		1,459,933		1,500,409
Subcontractors		-		18,162		18,162		230,327
Direct program costs		10,085		1,899,804		1,909,889		1,752,533
Consulting and professional fees		72,558		21,046		93,604		101,542
Rent and office expenses		77,795		-		77,795		78,067
Amortization		38,400		-		38,400		41,576
Marketing and communication		13,325		3,622		16,947		14,315
Other costs		128,124		103,469		231,593		247,232
Allocations between funds		(945,495)	_	945,495	_	_		
		<u> </u>	_	3,846,323	_	3,846,323	_	3,966,001
Excess of revenue over expenses		249,095		-		249,095		194,345
Fund balances, beginning of year		664,737	_	13,845	_	678,582	_	484,237
Fund balances, end of year	\$	913,832	\$	13,845	\$	927,677	\$	678,582

(See accompanying notes)



OTTAWA NETWORK FOR EDUCATION STATEMENT OF CASH FLOWS YEAR ENDED JUNE 30, 2020

		2020		<u>2019</u>
CASH FLOWS FROM OPERATING ACTIVITIES Excess of revenue over expenses	\$	249,095	\$	194,345
Non-cash item: Amortization		38,400 287,495		41,576 235,921
Changes in working capital balances: Accounts receivable Government remittances recoverable Prepaid expenses Accounts payable and accrued liabilities Deferred revenue		(158,430) 529 (797) 28,377 163,301 320,475		13,664 (819) 3,979 (57,172) (362,572) (166,999)
CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of capital assets Proceeds from investments	_	(7,544) 188,812 181,268	_	(19,831) 156,933 137,102
INCREASE (DECREASE) IN CASH		501,743		(29,897)
CASH AT BEGINNING OF YEAR		<u>597,902</u>		627,799
CASH AT END OF YEAR	<u>\$ 1.</u>	,099,645	\$	597,902

(See accompanying notes)



OTTAWA NETWORK FOR EDUCATION NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED JUNE 30, 2020

1. NATURE OF OPERATIONS

Ottawa Network for Education ("ONFE"), (the "Organization"), a registered charitable organization, was incorporated without share capital in 1985 as the Ottawa-Carleton Learning Foundation/Foundation d'Ottawa-Carleton pour l'Education ("OCLF") and is dedicated to strengthening life-long learning in the Ottawa-Carleton region.

The Ottawa Centre for Regional Innovation ("OCRI") by agreement with OCLF was the delivery agent for a variety of educational programs. In January 2011, ONFE became the active operating entity responsible for delivering education programs to the community.

ONFE facilitates dialogue and action to support public education in the Ottawa community - from Kindergarten to PhD. In partnership with local school boards, colleges, universities and other stakeholders, ONFE develops and implements collaborative initiatives that leverage community resources to support student learning. ONFE brings together local school boards and post-secondary institutions along with business leaders to discuss issues of mutual interest, including talent development and employment.

ONFE is not taxable under Section 149(1)(f) of the Canadian Income Tax Act.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Fund accounting

The Operating Fund reflects the operating activities of the Organization.

The Program Fund represents all revenue and expenses relating to the delivery of programs by the Organization.

Revenue recognition

The Organization follows the deferral method of accounting for contributions for not-for-profit organizations. Restricted grants and contributions are recognized as revenue in the year in which the related expenses are incurred.

Revenues from unrestricted grants and contributions, donations, sponsorships, fees for goods and services and memberships, which are included in each major source of revenue, are recognized as revenue when they are received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Investment income is recognized when it is earned and collection is reasonably assured.

Cash and cash equivalents

The Organization's policy is to disclose bank balances under cash and cash equivalents, including overdrafts with balances that could fluctuate frequently from being positive to overdrawn, gift cards and temporary investments (Guaranteed Investment Certificates) with maturity periods of twelve months or less from the date of acquisition. Temporary investments with maturity periods of greater than twelve months are disclosed under long-term investments.



OTTAWA NETWORK FOR EDUCATION NOTES TO THE FINANCIAL STATEMENTS - Cont'd. YEAR ENDED JUNE 30, 2020

SIGNIFICANT ACCOUNTING POLICIES - Cont'd.

Capital assets

Capital assets are accounted for at cost. Amortization is based on the assets' respective useful lives using the following method and durations:

Database 3 years straight line
Equipment 3 years straight line
Furniture 4 years straight line
Software 3 years straight line
Lease hold improvements Lease term - straight line

Amortization is calculated monthly, beginning in the month after the asset is acquired.

Allocation of revenue and expenses

The Organization allocates centralized fundraising to various programs once it is determined which programs require access to the funds. These funds are allocated based on the financial needs of the programs.

The Organization allocates program revenue and costs to the program to which it relates when the cost is incurred.

The Organization also incurs a number of general support expenses that are common to the administration of the Organization and each of its programs. The Organization allocates its general support expenses across programs based on relative size of the program. The allocations are determined with the fiscal year budget and are applied consistently throughout the year.

Use of estimates

The preparation of these financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the current period. These estimates are reviewed periodically and adjustments are made to income as appropriate in the year they become known.

Significant estimates include the useful life of the Organization's capital assets, the determination of deferred revenue, the net realizable value of accounts receivable, the estimation of significant accrued liabilities and in the allocation of revenue and expenses to each program. Actual results could differ from these estimates.

Financial instruments

The Organization initially measures its financial assets and liabilities at fair value at the date of the statement of financial position.

The Organization subsequently measures cash and investments at fair value and all other financial assets and financial liabilities at amortized cost at the date of the statement of financial position.



OTTAWA NETWORK FOR EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - Cont'd.

YEAR ENDED JUNE 30, 2020

2. SIGNIFICANT ACCOUNTING POLICIES - Cont'd.

Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in the excess of revenue over expenses. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the excess of revenue over expenses.

Transaction costs

The Organization recognizes its transaction costs in net income in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

Contributed services

Due to the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

3. FINANCIAL INSTRUMENTS

The Organization is exposed to various risks through its financial instruments. The following analysis provides a measure of the risk exposures and concentrations at June 30, 2020.

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Organization is exposed to credit risk with respect to its cash, investments and accounts receivable. The Organization's cash and investments are held by Canadian chartered banks and as a result management believes the risk of loss on these items to be remote. The Organization assesses, on a continuous basis, the accounts receivable and follows up on any overdue amounts. At June 30, 2020, the Organization has determined no allowance for doubtful accounts is required.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization manages this risk through its budgeting process and by holding sufficient liquid assets to cover its short term liabilities.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is comprised of currency risk, interest rate risk and other price risk.

i) Currency risk

Currency risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate relative to the Canadian dollar due to changes in foreign exchange rates.



OTTAWA NETWORK FOR EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - Cont'd.

YEAR ENDED JUNE 30, 2020

3. FINANCIAL INSTRUMENTS - Cont'd.

Market risk - Cont'd.

i) Currency risk - Cont'd.

The Organization's financial instruments are denominated in Canadian dollars and substantially all of the Organization's transactions are in Canadian dollars. As a result, management does not believe it is exposed to significant currency risk.

ii) Interest rate risk

Interest rate risk refers to the risk that the fair value of future cash flows of a financial instruments or future cash flows will fluctuate due to changes in market interest rates.

The Organization is exposed to interest rate risk on its fixed rate financial instruments and its Guaranteed Investment Certificates. The Organization manages this risk by holding investments at fixed interest rates with varying maturity dates.

iii) Other price risk

Other price risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate because of changes in market prices (other than those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all similar instruments traded in the market.

The Organization is exposed to other price risk through its holding of approximately \$31,000 in an equity investment. This investment is in a large Canadian utility provider, which is less susceptible to significant market fluctuations.

Changes in risk

With the exception of \$31,000 held in an equity investment at June 30, 2020 (2019 - \$Nil), there were no significant changes to the Organization's risk exposures from the prior year.

4. INVESTMENTS

	2020				<u>2019</u>			
		<u>Cost</u>	<u> </u>	air Value	<u>Cost</u>	<u>Fair Value</u>		
Guaranteed investment certificates Canadian Equity Stock	\$	798,464 34,328	\$	811,275 31,038	\$ 1,031,125 	\$ 1,031,125 		
	\$	832,792	\$	842,313	<u>\$ 1,031,125</u>	\$ 1,031,125		

Investments have effective yields ranging from 1.58% to 2.60% with maturity dates from September 2020 to December 2020.



OTTAWA NETWORK FOR EDUCATION

NOTES TO THE FINANCIAL STATEMENTS - Cont'd.

YEAR ENDED JUNE 30, 2020

5. CAPITAL ASSETS

		2020				2019
	Cost	cumulated nortization	N	let book value	-	let book value
Equipment Furniture Software Leasehold improvements	\$ 37,367 28,161 120,267 1,719	\$ 22,219 27,429 98,687 1,719	\$	15,148 732 21,580	\$	18,784 1,609 47,857 66
	\$ 187,514	\$ 150,054	\$	37,460	\$	68,316

6. **DEFERRED REVENUE**

Deferred revenue represents restricted funding and donations received that are related to the subsequent period. Changes in the deferred revenue balance are as follows:

	<u>2020</u>	<u>2019</u>
Balance, beginning of year Less amounts recognized as revenue in the year Plus amount received for the following year	\$ 906,474 (1,860,390) 	\$ 1,269,046 (1,072,609) 710,037
Balance, end of year	\$ 1,069,775	\$ 906,474

Amounts deferred in the year all relate to funding received for program delivery, resulting in the entire deferral being reported in the Program Fund.

7. **COMMITMENTS**

Future minimum rental payments required under operating leases for premises and office equipment that have initial lease terms in excess of one year at June 30, 2020 are as follows:

		Office					
	<u>P</u>	<u>Premises</u>		<u>Equipment</u>		<u>Total</u>	
2021	\$	32,533	\$	3,528	\$	36,061	
2022		1,733		2,094		3,827	
2023		_		<u> 165</u>		165	
	\$	34,266	\$	5,787	\$	40,053	

8. INTERFUND TRANSFERS AND INTERNAL RESTRICTIONS

An allocation for centralized funding was transferred between the Operating Fund and the Program Fund during the year.

9. **GOVERNMENT ASSISTANCE**

Included in accounts receivable on the statement of financial position and federal government revenue on the statement of operations is \$113,862 related to the federal wage subsidy due to the COVID-19 pandemic, further described in note 12.



OTTAWA NETWORK FOR EDUCATION NOTES TO THE FINANCIAL STATEMENTS - Cont'd. YEAR ENDED JUNE 30, 2020

10. **ECONOMIC DEPENDENCE**

The Organization is reliant on several large agreements with government agencies and school boards that have a material impact on operations. The agreements with these organizations are regularly reviewed.

11. CONTINGENCIES

The Organization has a maximum credit limit of \$10,000 on corporate credit cards provided by the bank. The credit cards are paid in full each month.

12. **COVID-19**

In March 2020 the Government of Canada instituted emergency measures in response to the public health concerns originating from the spread of COVID-19. As a result, schools transitioned to an online learning platform and school locations were closed. The Organization began distributing breakfast replacement kits to families who normally access its School Breakfast Program and they began an online digital platform for the Junior Achievement Program. Events scheduled for Fall 2020 have been rescheduled to later dates.

The organization has assessed the impact of COVID-19 on its balance sheet as at June 30, 2020, based on information available at the time. It is not possible to reliably estimate the length and severity of these developments, nor the impact of the financial position and financial results in the future period. Management believes that if the quarantine protocols continue for the foreseeable future or if schools again move to fully online learning, while it could have a material impact on operations, the Organization has developed a plan that will ensure any exposure to the risks addressed in note 3 will be assessed regularly as new information is made available.

13. **COMPARATIVE FIGURES**

Comparative figures have been audited by another auditor and have been reclassified where necessary to conform to the presentation adopted for the current year.